

Additional Services for

## Salisbury City Council

www.evc.co.uk



enquiries@evc.co.uk 🔀



Nexus House, 4 Gatwick Road, Crawley, West Sussex RH10 9BG



0330 111 2999



#### DENHAM CAPITAL

In 2023, EVC received £165m backing from Denham Capital to roll out 100,000 electric vehicle charge points across the UK.

EVC recently attracted funding from global energy transition firm, Denham Capital, to help with the UK's switch to electric motoring. EVC's core focus is on installing charge points at destinations, including hospitality, leisure, retail, workplaces and multi-dwelling residentials.

Ensuring convenient and practical EV charging at their destination means customers, staff and residents no longer need to take time out of their journey to charge on the way.

The investment from Denham Capital will accelerate EVC's ability to deploy charge points across the country, ensuring that for everyone, making the EV switch is simple.





# MEMBERSHIP PAYMENT

#### Membership payment

Our membership solution has been developed specifically provide a sustainable more competitive charging solution for tenants, guests, regular customers and members of staff.

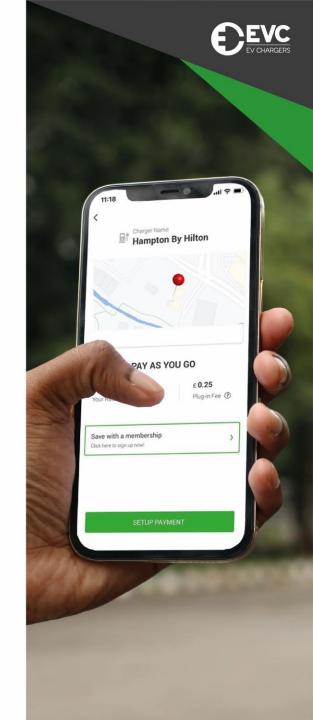
This solution is designed around your ambitions to encourage the use of EV charging on site for their regular users on site.

Drivers can sign up to the EVC Membership Scheme, which will give them access to a reduced rate of electricity for a monthly subscription fee.

#### Key benefits:

- **Exclusive electricity rates**
- Personalised usage platform
- Monthly industry newsletter
- 10 trees added to the Clean Air Project

All other external visitors and guests to the site, will be required to pay the standard rate of electricity.





# FLEXI PAYMENT

#### Flexi payment

This payment method is utilised by EV drivers who visit the site on either a one off or adhoc basis. Visitors, customers and members of staff (who are not part of the membership scheme) are required to pay a standard rate of electricity alongside a small connection fee for the use of the EV charge points. This is sometimes described as a 'pay as you go' solution.

EVC's chargers can be available on an open network, meaning that the charge points can be made accessible to external users and is entirely the decision of the client. This will ensure your car park meets the demand for public EV charge points.

- No monthly commitment
- Competitive rate of electricity
- Pay only for the electricity you use
- Data insights into your charging history





# CHARGING

## Fast chargers



#### CTEK MAXIMIZING BATTERY PERFORMANCE

- € 7kW to 22kW
- AC Single / 3 Phase
- Load balancing
- Single / Dual outlet
- Smart charging functionality

Suitable for user dwell times of

2+ hours



#### Best uses





Residential

Workplace





Destination

Retail

## Rapid chargers





- 50kW to 300kW
- DC
- Load balancing
- Single / Dual outlet
- Smart charging functionality

Suitable for user dwell times of

15 to 60 mins



#### Best uses









## Software



#### **EVC Plus App**

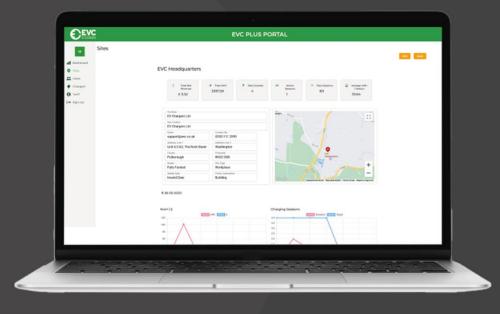
- App Store Google play
- EVC Home **Previous Session** EVC HQ - 07 September 2022 09:44 Charging time elapsed (1) 02:54:22 Energy consumption 21.32 kWh Total cost of session £ 24.90
- Developed in-house
- Start charging remotely
- In-depth statistics





Client accounts





Integration with:









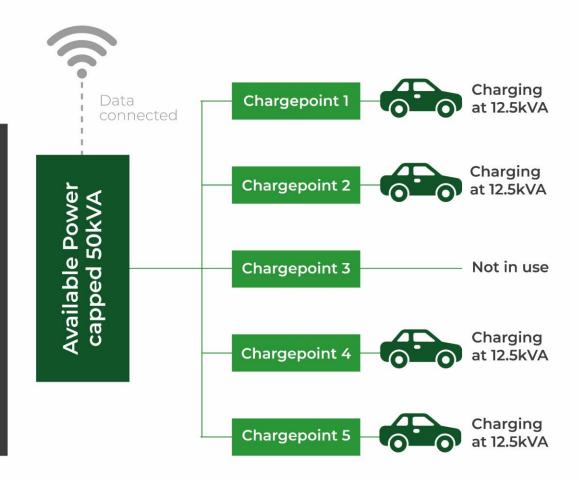


#### Active load balancing

Load balancing is SMART technology that is incorporated within our charging units.

An active load balancing system controls the charging power to a group of charge points automatically based on the maximum load set for the group. It prevents overload of incoming electricity supply and evenly distributes electricity to all the EVs that are charging simultaneously.

An example of **active load balancing** in operation





#### Site aesthetic

Below is an example of how a final install could look with EVC's pole mounted chargers, including thermoplastic bay markings.



Overview of bay marking:



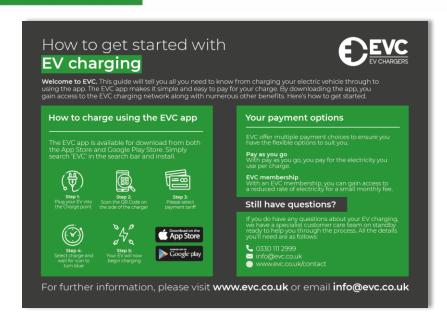


## COMMUNICATION

#### Introduction

Communication to all clients is key to the introduction of EV charge points on site. EVC will provide:

- Correspondence advising that EVC will be installing charge points on site including the date of the first install
- A user guide for the use of charge points
- 1 Information for when a motorist purchases an EV
- Any additional information that the client may require
- Contact details





#### Facilitating demand

We understand that the need for EV charge points will grow over time, so we work to provide a phasing and implementation plan for the installation of the chosen solution.

In phase 1 EVC will install Rapid & Fast Chargers. (See individual site details)

Once an average optimisation percentage level of up to 20% is hit, EVC will be on site to install additional charge points to build the network to meet increasing demand. This process will have minimal disruption to the car park as the core infrastructure will already be installed. This process will be repeated until the charging network is complete.

With the above strategy in place our clients can ensure that bays on site will not be occupied as EV charging points when the demand may not be there.

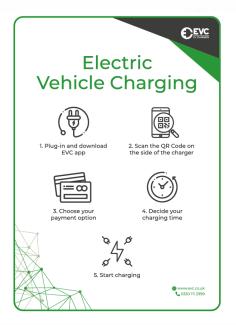


#### Signage

EVC will install and erect signage next to bays with EVC charge points.

This will help to stop non-EV motorists parking in those bays and prevent those bays from being 'ICED.'

The signs will also include a brief summary of how to use the charger & payment methods, as well as the tariff.









# Book your space Online booking system

EVC offer an exclusive booking system for users of our charge points. (Estimated Q2 2024)

The system allows motorists to prebook their parking space through an online portal to ensure they have access to a charger when they arrive to your car park.

This feature is either available via an app or through a website link, giving straightforward accessibility to users.



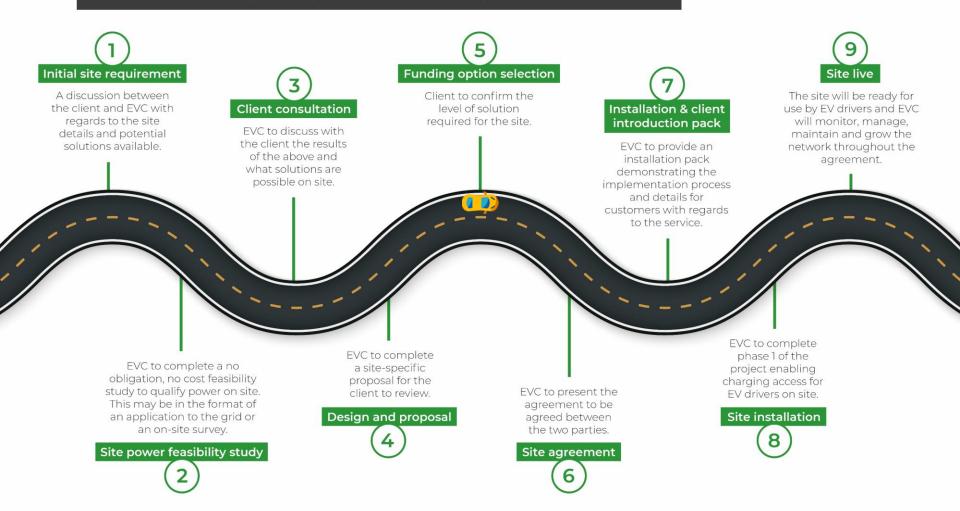


## IMPLEMENTATION



#### EVC client journey

EVC support our clients throughout the entire journey from initial contact right through to installation. The diagram below shows the 9 steps we take with you to get your site EV ready.



# Maintenance & after care

Once the charge points are installed our service does not stop there. All ongoing maintenance and servicing of the charge points will be carried out by EVC. There is **no additional cost** to you for this.

- We have a **dedicated customer care team** that operate to assist all users of our charge points
- Any updates or upgrades to technology relating to your charge points are provided as part of our **ongoing service**
- Quarterly or bi-annual communication
   maintenance is carried out by EVC
- Your **dedicated consultant** will continue to stay in contact and assist with any ongoing queries
- All charge points are monitored at **EVC HQ**





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### DIVIDER SLIDE



#### Title example

Example body text