

SALISBURY CITY COUNCIL

Report

Subject : CCTV Equipment Purchase & Maintenance Contract – Procurement Approval
Committee : Full Council
Date : 9 March 2026
Author : Marc Read, Head of Environment and Deputy CEO

1. Report Summary:

- 1.1. This report seeks formal approval from the Full Council to initiate a procurement process for the purchasing and maintenance of the city's public space CCTV system. The proposed contract value is up to £350,000 over a five-year term. This investment ensures the continued reliability of our surveillance infrastructure, supporting public safety and crime prevention initiatives across Salisbury.

2. Background:

- 2.1. The City Council currently owns and maintains a network of public space CCTV cameras to assist in the detection and prevention of crime, anti-social behaviour and the management of public safety within the city centre.
- 2.2. The existing service and maintenance are currently provided by Smart Integrated Solutions.
- 2.3. The current contract is reaching its conclusion (September 2026), necessitating a new procurement exercise to ensure the council continues to receive competitive pricing and high-quality technical support and purchasing assistance.

3. Existing Repairs & Maintenance Contract

- 3.1. Our current arrangement has provided a baseline for system uptime; however, a new long-term contract is required to manage the aging components of the system and integrate new digital technologies effectively.

4. Scope of Works

- 4.1. The scope of works includes:
 - 4.1.1. Market engagement to identify providers capable of maintaining both legacy, legal compliance and a proven track record in modern IP-based cameras and related software and offer IT support, either remotely or on site.
 - 4.1.2. Establishment of a robust maintenance schedule to minimise equipment failure.
 - 4.1.3. The procurement of replacement hardware and software to upgrade high-priority locations within the city and maintain connectivity.

5. Procurement Approach:

5.1. Procurement will be delivered in partnership with Hampshire County Council Procurement. Leveraging their established framework and expertise ensures:

5.1.1. Full compliance with the Public Contracts Regulations.

5.1.2. Ensure quality and compliance.

5.1.3. Better economies of scale and stronger buying power during the tender process, leading to more competitive pricing and improved value for money.

6. Recommendations

Council is recommended to:

6.1. Approve the commencement of the procurement process for a 5-year CCTV maintenance and purchasing contract (with a break clause in year 3).

6.2. Authorise a total budget of up to £350,000 for the duration of the 5-year term.

6.3. Delegate authority to the CCTV Manager to finalise the specification in collaboration with Hampshire County Council Procurement.

Wards Affected: The public space CCTV network provides coverage across the city centre (St Edmunds Ward).

Implications:

Financial: The total commitment is up to £350,000 over 5 years. This will be funded through a combination of existing revenue budgets for maintenance and equipment replacement and any external grants that can be leveraged in.

Legal: The procurement will follow the Council's Standing Orders and be supported by Hampshire County Council to ensure legal compliance.

Personnel: No direct impact on staffing levels. Officer time needed for procurement.

Environmental: The new contract will prioritise the procurement of energy-efficient hardware and require contractors to follow sustainable disposal practices for old electronics (WEEE).

Equalities Impact Statement: The system will continue to be operated in strict accordance with the Data Protection Act and Human Rights Act to ensure privacy and non-discrimination.

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Public Space CCTV Camera Upgrade

Salisbury City Council - Enhanced Coverage and Evidence Capture

Purpose of Upgrade

- ▶ To enhance public space CCTV coverage through the deployment of dual-view camera technology, combining fixed-view and pan-tilt-zoom (PTZ) capability to improve incident detection, monitoring, and evidential capture.

Key Operational Benefits

- Continuous recording of surrounding areas via fixed view cameras.
- Retention of PTZ functionality for active monitoring and tracking.
- Improved evidential integrity for police investigations.
- Increased resilience during peak demand periods, including the Night-Time Economy.

Camera 7 - High Street



Camera 8 - Silver Street (Boots)



Camera 11 - Milford Street



A new 5-in-1 fixed camera has been installed at this location while retaining the existing PTZ camera. Together, this setup provides full coverage of all four street approaches as well as the area directly beneath the camera. The site experiences its highest demand on Friday and Saturday nights, and the enhanced coverage ensures critical evidence is captured if any disorder occurs.

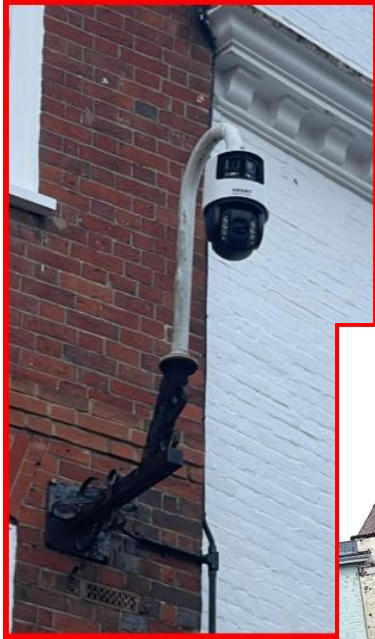
Camera 11 has already proven its operational value. It has provided police with footage of live incidents alongside wider contextual views of surrounding activity. This level of coverage was not previously available and has directly strengthened evidential outcomes.

Camera 13 - Pennyfarthing Street



013A. Pennyfarthing Street Overy

Camera 15 - Cheesemarket



Maltings Park - Mobile Camera



- ▶ Camera 7 - High Street
- ▶ Camera 8 - Silver Street
- ▶ Camera 13 - Pennyfarthing Street
- ▶ Camera 15 - Cheese Market
Total: £6,819.60
- ▶ Camera 11 - Milford Street / Brown Street. 5-in-1 Panovu camera with replacement double-neck swan bracket
Cost: £2,705.50
- ▶ Malting Park - Panovu camera
Cost: £1,687.34
- ▶ City Centre cameras upgrade to 60Ghz from 5Ghz.
Cost: £8,958.37
- ▶ Total cost - **£20,170.81**

Panovu camera costs



Conclusion

- ▶ Significantly enhances public space surveillance
- ▶ Dual-view coverage improves evidence capture
- ▶ Supports police and public safety partners
- ▶ Future-proofs CCTV in Salisbury city centre
- ▶ Additional upgrades planned for high-footfall area